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negotiation dynamics, gave a fascinating seminar on lie-detection techniques. To illustrate how weak our lie-detection skills are, he played video clips of the game show Friend or Foe?, in which pairs of contestants, strangers before they arrived at the studio, became teammates and worked together to answer questions and earn cash winnings.

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Liespotting reveals the sophisticated lie-detection methods of security experts and interrogators, and arms you with proven techniques to detect deception and build trust. Gain a lasting advantage in business and dramatically improve your personal relationships by learning to decode the body language, facial expressions, words and actions of everyone you encounter.

Liespotting - Official Site

Liespotting links three disciplines--facial recognition training, interrogation training, and a comprehensive survey of research in the field--into a specialized body of information developed specifically to help business leaders detect deception and get the information they need to successfully conduct their most important interactions and transactions.

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